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July 6th 1998

To whom it may concern,

During the last nine months Ms. Tiffeny Mullaly has worked for me as a consultant for the Commercial Marketing Division of Acer America. My position entails the overall responsibility of marketing and business development functions of vertical markets. Our two primary focuses are state and local government and education.

Ms. Mullaly has proven herself to be an unparalleled source strategic knowledge, resources, and partnerships needed to penetrate these marketplaces with a fast track approach. Since her engagement with Acer America she has been directly responsible for the significant focus of resources to obtain placement on state contracts for the supply of computer hardware.. With Ms. Mullaly's direction we have been able to focus our resources on obtaining placement on seven state contract proposals in just nine months. As of this date, three have already been met with a successful award, and the others are in evaluation.

Ms. Mullaly's understanding of each state's own unique requirements surrounding their state contract is peerless. We continue to benefit by her laser-thinking employed by her years of experience selling exclusively to the state government and education arenas. Her knowledge of channel partners and government personnel in these marketplaces is remarkable.

I can recommend Ms. Mullaly as a strategic resource to any business professional in the IT field who is tasked with entering or expanding their presence in the state government and education markets. Her enthusiasm and professional demeanor represents Acer America in a truly superb manner.

If you have any questions please feel free to contact me at 408.922.3051.

Best Regards,

A handwritten signature in black ink that reads "Stuart Carson". The signature is written in a cursive, flowing style.

Stuart Carson
Senior Manager, Business Development and
Organizational Alignment